

Saturday, April 25, 2020
The Dock of Gulfport



GULF COAST DRAGON BOAT FESTIVAL
2020 SPONSORSHIP OPPORTUNITIES



United Way
of South Mississippi

FREQUENTLY ASKED QUESTIONS

- **What is dragon boat racing?** Dragon boating is a unique kind of boat racing. A dragon boat team consists of 20 paddlers sitting two abreast, a cox who steers the dragon boat from the rear and a drummer who sits at the front. The boat itself is 46 feet long and will go as fast as you can paddle! The team of paddlers work in unison to propel the boat forward from a standing start, the aim being to reach the finish line in the fastest time.
- **What are the origins of dragon boat racing?** Dragon boating began in China more than 2,000 years ago, originating from superstitious beliefs that the boat racing would ensure prosperous and bountiful crops. The celebrations were conducted during the summer solstice, the time of the year when natural calamities such as disease and death were more prevalent. Accordingly, dragon boating has come to symbolize both humankind's struggle against nature and the fight against dangerous enemies.
- **How does the festival benefit our community?** All proceeds from the festival directly benefit United Way of South Mississippi, which seeks to improve the health, education and financial stability of all people in Hancock, Harrison, Pearl River and Stone counties.
 - > In July, we awarded \$650,000 in community impact grants to 11 area nonprofits, which help fund programs like Project Learn at the Boys & Girls Clubs of the Gulf Coast, the mobile food pantry program at Feeding the Gulf Coast and the children's program at the Gulf Coast Center for Nonviolence.
 - > We operate PreK4Ward, which offers free preschool to 140 children; savings programs, including the FamilyWize prescription discount card and free tax preparation services; Dolly Parton's Imagination Library, which delivers one book each month to children from birth to age 5; United Way Readers, which pairs adult volunteers with children to provide reading practice; and the Little Free Library program, which promotes neighborhood book exchanges through free public bookcases.
 - > We also lead annual school supply, diaper and coat drives.
- **How can I help?** Easy ... paddles up! Register you and your team members for this unique team-building experience. Sponsorship opportunities are enclosed in this packet, and there are also numerous volunteer opportunities. If you are interested in providing volunteers, please contact Kellee at kcaldwell@unitedwaysm.org.

DATES AND OTHER INFORMATION

- Register on or by Wednesday, January 15, 2020, to secure a \$100 Early Bird discount.
- The final day to register a team will be Tuesday, March 31, 2020. To receive the full benefits of your sponsorship, please register no later than Friday, March 13, 2020.
- Payments are due to United Way of South Mississippi on Tuesday, April 17, 2020.
- The festival will be held from 9 a.m. until 3 p.m. on Saturday, April 25, 2020, at The Dock on Seaway Road in Gulfport.
- Please note that, in the event of inclement weather, sponsorships are nonrefundable.

PARTICIPANT SPONSORSHIP LEVELS

DYNASTY SPONSOR — \$8,500

- Two dragon boat teams with two preferred practice times
- Naming rights as the event sponsor on all collateral materials, including signage and shirts
- Promotion in all media appearances, in a TV commercial, in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- 30-second profile to be read during the festival by the Master of Ceremonies
- Two 10-foot by 10-foot adjacent tent spaces in a prime location*
- Two banners at the festival; one banner may be displayed at the start line*
- Mentions during the festival and a 15-second profile to be read before the first race by the Master of Ceremonies
- One member of your organization will participate in the ceremonial Dotting of the Dragon's Eyes to start the festival

EMPEROR SPONSOR — \$4,500

- One dragon boat team with one preferred practice time
- Listed as an event sponsor on all collateral materials, including signage and shirts
- Promotion in all media appearances, in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- 15-second profile to be read during the festival by the Master of Ceremonies
- One 10-foot by 10-foot tent space in a prime location*
- One banner at the festival*

JADE SPONSOR — \$2,500

- One dragon boat team with one practice time
- 15-second profile to be read during the festival by the Master of Ceremonies
- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion on the United Way website and on all of our social media platforms
- One 10-foot by 10-foot tent space in a prime location*

DRAGON BOAT SPONSOR — \$1,600 FOR-PROFIT AND \$1,300 NON-PROFIT

- One dragon boat team with one practice time
- One 10-foot by 10-foot tent space*

** Organizations are asked to provide their own tents, banners and other promotional items. Please note that United Way of South Mississippi is not responsible for any lost or damaged items.*

NON-PARTICIPANT SPONSORSHIPS

FINISH LINE SPONSOR – \$500

- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- Signage displayed at the finish line*
- One member of your organization will sound the horn to start the final race of the festival
- 15-second profile to be read during the festival by the Master of Ceremonies

AWARDS CEREMONY SPONSOR – \$500

- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- Signage displayed at the ceremony*
- One member of your organization will help present awards
- 15-second profile to be read during the festival by the Master of Ceremonies

PHOTO BOOTH SPONSOR – \$500

- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- Signage displayed at the photo booth*
- 15-second profile to be read during the festival by the Master of Ceremonies

VEHICLE/WATERCRAFT SPONSOR – \$500

- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- One vehicle/watercraft to be displayed at a previously agreed upon location on the festival grounds during the event*
- 15-second profile to be read during the festival by the Master of Ceremonies

Volunteers are needed! Want to help? Email kcaldwell@unitedwaysm.org.

* Organizations are asked to provide their own tents, banners and other promotional items. Please note that United Way of South Mississippi is not responsible for any lost or damaged items.

NON-PARTICIPANT SPONSORSHIPS

CRAWFISH BOIL SPONSOR – \$500

- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- Signage displayed at the food booth*
- Your organization may provide promotional items to festival participants*
- 15-second profile to be read during the festival by the Master of Ceremonies

ENTERTAINMENT SPONSOR – \$500

- Listed as an event sponsor on select collateral materials, including signage and shirts
- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- Signage displayed at the stage*
- One member of your organization will help present awards
- 15-second profile to be read during the festival by the Master of Ceremonies

PATRON SIREN SPONSOR – \$250

- Promotion in the LIVE UNITED newsletter, on the United Way website and on all of our social media platforms
- 15-second profile to be read during the festival by the Master of Ceremonies



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- Dynasty Sponsor – \$8,500
- Emperor Sponsor – \$4,500
- Jade Sponsor – \$2,500
- Dragon Boat Sponsor – \$1,600
- Dragon Boat Sponsor (Non-Profit) – \$1,300
- Finish Line Sponsor – \$500
- Awards Ceremony Sponsor – \$500
- Photo Booth Sponsor – \$500
- Vehicle/Watercraft Sponsor – \$500
- Crawfish Boil Sponsor – \$500
- Entertainment Sponsor – \$500
- Patron Siren Sponsor – \$250



SPONSORSHIP FORM

Please select the sponsorship that you and your organization prefer, and complete the contact information below. Return this form by mail or by email to the following:

United Way of South Mississippi
 11975 Seaway Road, Suite B-170
 Gulfport, MS 39503 • 228.896.2213
 officemanager@unitedwaysm.org

Name

Organization

Street Address

City, State and Zip Code

Phone Number

Email Address

- Please invoice me for the amount I have selected.



United Way
of South Mississippi